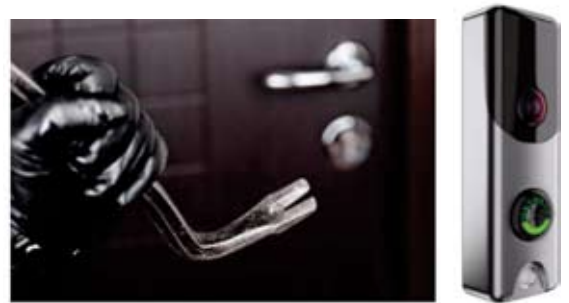




FEBRUARY 2018 NEWSLETTER

Video Doorbell Thwarts Break and Enter

Recently, a break and enter was attempted and thwarted at a home with a True Steel Security Automation system. The video doorbell is primarily designed for notifying the owners when someone comes to their home when they are away, allowing them to see and speak to the person at the door. They can even remotely unlock the door for them if they choose. In this instance, the doorbell's motion detection feature was triggered when the would-be burglar was attempting to break into their garage in the middle of the night. He noticed the light come on and was scared away. True Steel Security offers automation of alarms, lights, locks, thermostats, garage doors and doorbells as well as high-quality video solutions.



Please visit our True Steel Security YouTube channel to view our video doorbell footage or select the link below.
<https://www.youtube.com/watch?v=s215-yvTTEk>

5th Annual Free Monitoring For Life Draw In April 2018

You care deeply for your family or staff and have invested in an alarm system to protect them. Maybe you know others who have yet to learn all of the benefits of having a monitored fire and burglar alarm.

We thank our clients in two ways when they provide us referrals. Should the referred person take the time to meet with us, you will be entered into our annual draw for Free Monitoring for Life. If they purchase a monitored alarm, you will also get 3 months free monitoring.

You can provide us their names, or if you prefer, you can have them call us directly but make sure they tell us that you referred them. If after we've spoken to your friends and/or family, they decide that they are not interested in a system we will leave them as friends. No uncomfortable situations. No pressure. Refer someone now to get into this year's draw!

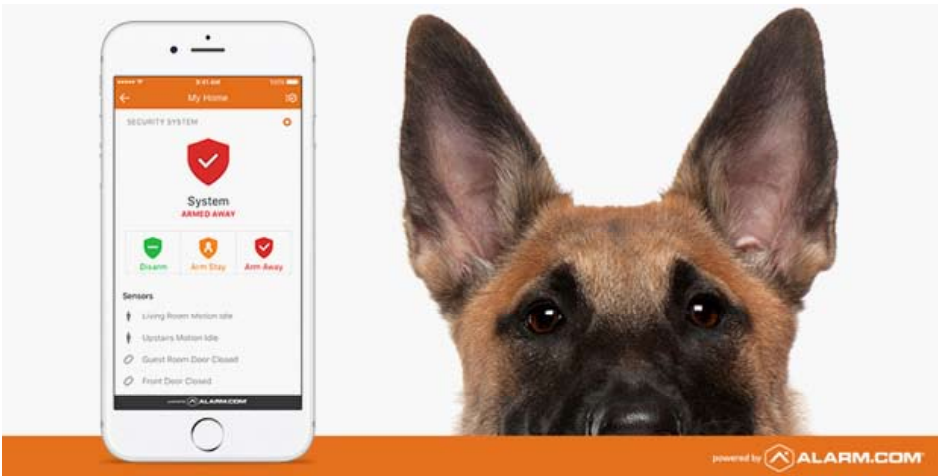
True Steel Security Community Involvement



The staff at Northern Communications & True Steel Security joined together this December to raise funds and donations for The Pregnancy Care Centre & Infant Food Bank's Fill A Crib Campaign. Together, we are making a difference in the communities we live

and do business in. If your charitable organization requires new volunteers or some extra helping hands throughout the year, please let us know by sending an email to info@truesteel.com.





Combination Flood & Freeze Sensor



Burglars avoid homes with security systems. 60 percent will go elsewhere if they see one. Add a smart security camera and you have a formidable deterrent.

Of course, most burglars don't want to meet your dog, either. Should they spot dog toys in the yard or hear muffled barking inside, many will move along.

Deterrence aside though, there are some things a dog or standard alarm can't help with. For example, one-third of all burglaries are cases of unlawful entry - a burglar entering through unlocked doors and windows or open garage doors. An Alarm.com powered security system can send you proactive notifications when you've forgotten to properly secure the house. You can then remotely lock doors, close the garage or arm the security system. Please give us a call if you are interested in learning more about True Steel Security Automation Services. We can offer a free demonstration of the capabilities and options available.

Welcome to North Bay Alarms & Security Systems Clients

True Steel Security recently acquired the monitored clients of North Bay Alarms & Security Systems Inc. We would like to take this opportunity to welcome all of you as True Steel Security customers. We look forward to taking care of your security needs in the coming years.

Thinking of Cancelling Your Home Phone?

Many of our clients are choosing to cancel their phone service in favour of simply using their cell phones. Most alarm systems communicate using the phone line. There are solutions available to allow you to continue to enjoy the peace of mind of having a monitored alarm system without a phone line. Although there is a nominal cost to upgrade your alarm system, it is quickly paid for based on the reduced monthly telephone expenses.

Being firmly in Winter's grip and with the Spring melt on the horizon, the combination Flood/Freeze sensor will alert users when water is detected or if the surrounding area's temperature drops below a set point. It is small enough to be placed under sinks, toilets, or near hot water tanks, making it ideal for high risk areas and reducing the potential of environmental risks.

Within two seconds of detecting water, the sensor transmits an alarm condition notifying us of a water leak or possible flood. The freeze detection feature also reduces the possibility of pipes freezing by transmitting an alarm notification if the temperature in the surrounding area drops below 5 degrees Celsius.

Although this device is not compatible with all systems, there are solutions available for water and freeze detection for all alarm panels. Please contact us for more information if interested in adding this environmental sensor to your alarm system.

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