



Answer Your Door From Anywhere

We now offer a smart video doorbell that allows you to see, hear, and speak to the visitor at your door whether you're at home, at work, or on the go. The smart doorbell integrates into our True Steel Now Automation Services. This means that in addition to speaking to the person at the door through your mobile device, you can even remotely unlock the door and disarm the system to let them in. You can also open the garage door so they can deliver a package. If you're not sure who they are you can pretend to be home and tell them that you're busy and can't come to the door.



Burning Out Caring for a Loved One? Let the Entrepreneur of the Year Help You

The Greater Sudbury Chamber of Commerce recently hosted its annual Business Excellence Awards. John Whitehead and his tireless team were recognized as Entrepreneur of the Year for the creation and success of Care Link Advantage, our sister company.



Families are burning out trying to manage their own hectic lives while also caring for elderly parents. Care Link Advantage helps you be a better caregiver, and reduces the stress that comes with this role. It has a proven track record delaying or actually eliminating the need to move your loved one into assisted living or long term care. Some provinces actually cover the costs of Care Link Advantage. Congratulations to John and the entire Care Link Advantage team.

Bill Bray of the Royal Bank of Canada presents the Entrepreneur of the Year Award to John Whitehead



Smart Commercial Security Solutions

With extensive reporting capabilities that offer actionable data for business growth and enhanced features like automatic and remote arming, our commercial solutions will help you more effectively run your business.

Key Commercial features allow you to:

- See when your employees arrive and leave
- Be notified if your business is not open on time
- Be notified if someone disarms the system when they shouldn't (ie: 3 a.m.)
- View all business locations from one dashboard & mobile app
- Automatically lock doors and arm the system at set times
- Save money with automatic temperature adjustments
- Use commercial-grade video for added security
- Do everything while on the go from one app!



True Steel Rides the Big Red Bike

Several staff of True Steel Security and Northern Communications raised \$2,309 in sponsorships by riding the Big Red Bike in support of the Heart and Stroke Foundation. True Steel Security proudly supports 40-50 charitable organizations each year. A great time was had by all who participated.

Summer – A Burglar's Favourite Time of Year

If you head off to your cottage every weekend or frequently travel during the summer months, please make certain not to forget to arm your system. Also be sure to arm it when you go to work. Many burglaries happen in broad daylight. Burglars are often close to home and can easily establish your patterns to know the best time to strike.

Make certain your yard sign and window decals are prominently posted so as to deter any unwanted visitors. If you have friends, neighbours or relatives who are also gone much of the summer, don't forget to share with them the peace of mind that your monitored security system gives you. If they take your advice, everyone wins!

They get the protection and peace of mind you now enjoy.

We get a new client.

You receive 3 months of free monitoring for your referral and are entered into our draw for free monitoring for life. Win, Win, Win!

What One New Client Had To Say

"Just a short note to let you know how pleased I am with the video installation at my home in North Bay. From the initial meeting with Glen in your sales department to the install with Steve and his crew at my home; it was a true example of how a job should go. The level of professionalism and integrity that both departments showed would serve to be an example for any company attempting to deliver value to a customer. The install was quick and meticulous.

You should be very proud of your employees.

I would not hesitate to recommend your company to anyone that would ask."

Sincerely,

Bob V.

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