



NOVEMBER 2016 NEWSLETTER

Travelling This Winter? Did You Know...

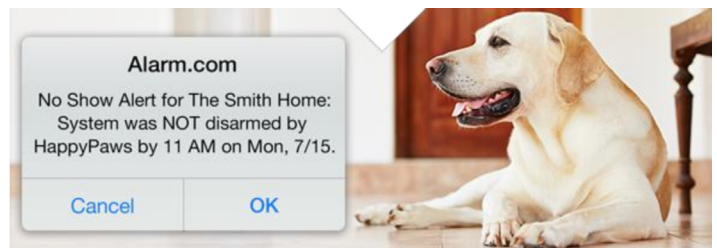
Your insurance policy almost certainly requires that your home be checked at regular intervals when you travel. Failure to comply could cause you serious problems if you try to process a claim. Most of us don't like to inconvenience our friends and family by asking them to check our homes every day or two. Having a monitored alarm system that offers multiple types of protection can eliminate or at least reduce the frequency of required visits while also reducing your premiums. Here are the insurance company concerns and what we can do to help:

- ✓ Heating System Failure - Among other problems, all of your pipes could freeze and burst causing water damage. We offer temperature sensors to detect heating system failure.
- ✓ Flooding / Water Damage – Your sump pump could fail, your water heater could rust out or spring a leak.... Flooding results in very expensive claims and inconvenience. We can install water detectors in areas of concern.
- ✓ Fire – We can install smoke detectors to greatly reduce the chances of your home being a total write off should a fire occur.

Protecting yourself from the above issues can easily be done at a reasonable one-time cost with no increase to your monthly fees. Not only will you inconvenience your friends and family less often but you'll have much more complete protection and will likely get a more substantial insurance discount. We look forward to increasing the level of protection your system offers you while saving you money in the long run.

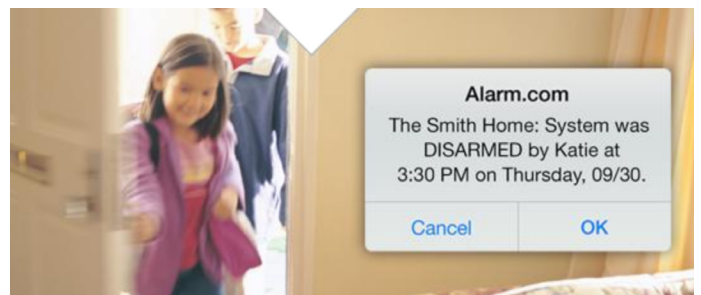
Vacation Peace of Mind

Are you going away on vacation and worried about leaving your pets at home? True Steel Security can take your worries away! Just set up No-Show alerts for your pet-sitter and get notified if he or she doesn't show up when expected.



Did the Kids Make It Home?

Gain peace of mind knowing that your children have arrived home from school safely. Set up an Arming Event notification for the specific time frame they are expected to be at home, and receive a real-time alert when they arrive. You can also be alerted if they don't come home.





Our Children, Our Future

True Steel Security continues to support Our Children, Our Future. An organization that believes that healthy children = healthy families = healthy communities. Many years ago, our General Manager, John Whitehead, spearheaded the Calendar of Life to help raise the funds necessary for purchasing the "Healthy Food for Kids" that the organization needs to run its programs and provide emergency food support. Hundreds of thousands of dollars have been raised for the organization as a result. If you would like to know what you can do to help, please contact Lynne Ethier at 705-677-0440 X 223 or by e-mail at lynne.ethier@ocof.net.

Alarm and Home Automation Seminar

True Steel Security is offering alarm and automation seminars for businesses, organizations and individuals. If you are involved in a group that might benefit from learning more about what is available in our rapidly changing industry, we would be glad to provide a no pressure information session.

Celebrating our 50th Newsletter

For many years we've been communicating with you, our valued clients, in order to do our part in helping you to consider the security of your businesses, your homes and your loved ones. We count ourselves lucky to work in an industry that allows us to truly help our clients by providing peace of mind with our services and information. Thank you.

Tips to Prevent Being Burglarized

Here are a few safety tips to consider to reduce your risk of being burglarized.

- ★ Always arm your security system when you leave your home even if it's just for a short time. Burglaries occur at all hours.
- ★ Never call attention to costly new purchases. Flatten boxes with the product information facing in when putting them out for collection.
- ★ Install secure windows and sturdy doors.
- ★ Lock your doors and windows, even while you're in the house. About half of burglars enter through unlocked doors and windows.
- ★ Consider installing bars on windows not protected by your security system or upgrading it to cover all windows.
- ★ Display our decals at all possible points of entry. Security decals and yard signs are a big deterrent.
- ★ Identify and eliminate areas that could easily conceal a burglar while he attempts to gain entry to your home.
- ★ Install motion triggered lighting to surprise and scare off would be burglars.



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